



Prequalification Circular No. 03

From : Acting Manager of Contracts Department
To : All Applicants
Total Pages : 05
Date : 08th October 2013
Ref. No. : 1A/10-11/D/027/G/1262/13

PROJECT : **PREQUALIFICATION DOCUMENT FOR PROCUREMENT OF CONTRACTORS FOR THE DESIGN, MANUFACTURE, SUPPLY AND INSTALLATION OF INTELLIGENT TRANSPORTATION SYSTEMS (ITS) IN THE STATE OF QATAR**

PROJECT ID : **IA 10/11 D 027 G**

SUBJECT : **PRE-QUALIFICATION QUERIES AND ANSWERS**

Applicants are hereby informed of the following clarification and elaboration to the prequalification documentation for the above project:

Answers to Queries

No.	Document Reference	Query	Answer
1	Page 23, Section III Qualification Criteria	Eligibility Regarding this sector, it mentioned 'Contract Value'. - Question 1: Please clarify the meaning of contract value. Is this meaning estimated construction expense for applicant?	The Contract Value will be the value of the total installed costs for the ITS infrastructure. This includes the equipment and all works to install, test and commission the equipment. The Value of the work over the period 2013-2020 for all roadway ITS in the State of Qatar is anticipated to be in the range of QAR 3.0 – 4.0 Billion and will be awarded in packages over this period to the shortlisted companies.
2	Page 23, Section III Qualification Criteria	Question 2: If it means construction expense for this project, how we can calculate or estimate the price? i.e. is there any bill of quantity or any guidance that applicant can estimate price at least roughly?	At this stage it is not possible to confirm the financial split in all areas of work. This Prequalification is to assess the capability of suppliers to deliver the functional requirements of the Technical Lots. The implementation of the ITS will be delivered following qualitative analysis of subsequent Framework bids for packages of work that offer the greatest degree of financial and

			programme flexibility whilst providing the most commercially advantageous result for the Employer. Some of the projects will include equipment from all 9 Technical Lots and packages will be allotted across all three categories of Contact Value. Contracts will be awarded on the tenderers ability meet the requirements of the Contract, to introduce innovation for ITS and invest into the State of Qatar.
3	Request for extension of Time	With reference to the above mentioned subject, we request you to kindly extend the date of submission from 13th October 2013 to 17th November 2013 for the Pre-qualification for Intelligent Transportation Systems (ITS) in the State of Qatar.	The Date for the final submission of PQ responses has been extended a further two weeks to 1:00pm on Sunday the 27th October.
4	Part 1, Section 1 – ITA, Item 8, sub-item 8.2	Can we register a nominated person to receive addenda information regarding this prequalification document	No. Applicants will regularly need to visit the Public Works Authority Website for Addenda, further information and responses to PQ clarifications.
5	Section III Qualification Criteria Section A – General, sub-item c Design Engineer	Is it the intention to have a design engineer who is registered with the Ministry of Municipality and Urban Planning’s Committee for the Enrolment of Engineers & Engineering Consultancy Office? But not located within the state of Qatar.	The Applicant must satisfy themselves that the nominated Design Engineer can adequately discharge their duties and can meet or exceed the requirements of the Contract whilst meeting the requirements of all associated Qatari Legislation.
6	Section III Qualification Criteria Section A – General, sub-item d QC Engineer	Does the PWA have any registration list of previously registered QC Engineers who they would pre-approve their involvement. Or is it better to select independently.	The Public Works Authority does not maintain details of Registered QC Engineers. The selection of a QC resource is the responsibility of the Applicant.
7	Section III Qualification Criteria Section B Compliance summary table, Operations Team Member	Within section III, Qualification Criteria, there is no mention of “The Named Operations Team member per TL” Is there any specific requirements to the nature of this person, regarding independence, location, qualifications, etc.	Section III Qualification Criteria Section B Compliance summary table, Item 1.5 should read "Technical Design Authority" and not "Named Operations Team Member".
8	Section III Qualification Criteria Section C, part 1 Eligibility – contract value table	Is it the intention that works with a contract value below QAR 100 million cannot be tendered by a Joint venture of	It is not the intention to vary from the Eligibility Criteria provided in Section III - Qualification Criteria Section C,

		Qatari company and other entity.	part 1. Eligibility, on page 23 of the PQ document.
9	Part 1, Section 1 – ITA, Item 25 Evaluation of Applications, sub-item 25.2	Is it the intention that the sub-contractors annual turnover should not be added to the Applicants activity within the areas of the Technology Lots with reference to Section III, Part C, item 5 and associated tables within item 5.	It is not the intention to vary from the Evaluation of Applications as described in Part 1, Section 1 – ITA, Item 25. Evaluation of Applications on page 9 of the PQ document.
10	Section III Qualification Criteria Section B Compliance summary table, Item 2, sub-item 2.1 Local Commercial Registrations	If a Joint venture is formed, what is the registration requirement for the Joint Venture partner who is not a Qatari Registered Company? Must this Joint Venture Partner Register in Qatar?	If the JV is incorporated, the JV shall be registered in Qatar. If the JV is un-incorporated, then each partner must be registered in Qatar. The unregistered JV or partner must submit a completed declaration to commit to the registration process as detailed in Section III - Qualification Criteria, Section B. Compliance summary table, Item 2, sub-item 2.1. Local Commercial Registrations.
11	General	The title of the notification includes the activities of: DESIGN, MANUFACTURE, SUPPLY AND INSTALLATION. Could a company that is only Manufacturer, Supplier and Installer apply alone or need include a designer by means a JV, consortium or subcontractor? Moreover, is mandatory submit application for all the activities or it is allowed to apply to some of them?	The nature of the work to be undertaken for the ITS equipment in the State of Qatar includes elements of design. It is not mandatory to apply for all lots; It is possible to apply for 1 or more lots.
12	Section III Qualification Criteria Section B Compliance summary table, Item 2, sub-item 2.1 Local Commercial Registrations	Related to 1. The document states the requirement that the contractor (or at least one of the partners or subcontractors of the JV) must be registered and licensed to perform engineering design work with the Committee for the Enrolment of Engineers & Engineering Consultancy Offices (CEEEO) of the MMUP. Is this a requirement only for Designers or to any applicant contractor?	Contractors are not required to be registered with the CEEEO as they do not provide any of the services as described by law 19/2007 or subsequent clarifications. However, if a contractor is required to carry out any (permanent) design activities then the contractor, or the consultant they hire for that purpose, must be registered.
13	Eligibility	In several sections of the document is stated that the applicant company must have CR with the state of Qatar or	Correct however at least 30% (QAR60m+) shall be awarded to Qatari Sub-contractors. (see C-Qualification Criteria, Eligibility

		commitment to be in that process. However in the table of the Pg. 23, is contemplated as an eligibility criteria that Non-Qatari companies could bid to tenders with a Contract Value higher to 200 m QAR. This means that a Non-Qatari company could submit prequalification and in case of be accepted only entitled to tender to contracts over 200m QAR?	1(b)),
14	Financial Performance	Financial Situation. We request to review the soundness ratios: Current Assets / Current Liabilities and Total Debt / Total Assets. Are they exclusionary and eliminatory? All the partners of a JV and members of a consortium must to comply with them?	This criterion is not exclusionary or eliminatory but a measure of the Companies financial standing. The responses will be ranked against other applicants. All JV partners / Consortia members must provide the information.
15	General	It would be available in word or excel for the applicants the Sheets and Forms?	Response forms will be provided in Word format on the Ashghal web page for this Prequalification application.
16	Request for Extension of Time	We also would like to request one month extension in the submission of the Applications establishing a new closing date in November 13th 2013	Please see response 3 above.
17	Eligibility	Can a company be part of multiple applications, as a JV partner, provided that these applications are submitted for different TLs? i.e. no conflict of interest.	No. A company can only be part of 1 applications as an applicant however it can also be a sub-contractor as a part of (multiple) other applications.
18	Eligibility	Must the parent company be part of the JV or is it taken for granted that the experience of the parent company is transferred to its local Qatari company?	The Parent company must be part of the JV. It cannot be taken for granted that the experience of the Parent company can be transferred to the Qatari Partner.
19	Subcontractors	Should an applicant be successful, can the applicant include at a later phase an additional specialist sub-contractor based on the requirements of the project?	Yes, but only with the prior non-objection of the Public Works Authority.
20	Eligibility	What is the scope of work of the lead partner?	The lead partner can undertake any part of the scope as long as the other partners /



			subcontractors have the capability to undertake the remaining disciplines for the scope of the TL(s) being applied for.
21	Eligibility	Should the lead partner have the majority of the shares in the JV?	It will be up to the JV partners to decide how they will incorporate the JV taking into account the laws applicable to where the JV is formed.
22	General	Which Technology Lot are PLCs and Automation Equipment part of?	PLC's and Automation Equipment are not applicable to any particular TL.
23	Bond Value	Since the contract value is unknown how should requirement of the bond capacity, equal to 100% of the contract value, be covered?	This requirement is withdrawn.
24	Prequalification Submission	Should the numbers of copies and CD be 1 original +2 hardcopy and 2 soft copy as per page 13 or 1 original +1 copy as per page 6 or 1 original + 1 copy + 1 soft copy as per page 11?	1 Original + 2 hard copies + 2 soft copies on CD's as per page 13.
25	Eligibility	According to p.24, Section 3, 'Qatari partners must be Grade A civil engineering contractors'. Should all Qatari partners in a JV be Grade A civil engineering contractors or can at least one Qatari partner cover this requirement?	This requirement is only relevant for TL's for Detection Technologies, Information Provision Technologies, Parking and Access Control Systems, Traffic Signals and Telecommunication Systems.
26	Section III, Qualification Criteria, Section C Qualification Criteria, Sub-section 6 General Experience, Item A	Is the section asking for the experience within the State of Qatar, within the last 10 years	The requirement for experience in the last 10 years shall not be exclusive to Qatar.

All other information and conditions remain unchanged.

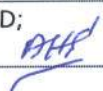
This circular shall be included in the submitted prequalification document and will be deemed to form part of and allowed for in your Prequalification submission.

Regards,

 08/11/2013

Mohamed Ahmed Naguib Aly El-Malt
Acting Manager of Contracts Department

Copy to :	Director IA; AMoR&DNDD-IA; CSS-CD; Tender File	نسخة الى:
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